# **B** SWISSQUOTE

INTERIM REPORT - 30 SEPTEMBER 2001

# CONSOLIDATED INTERIM BALANCE SHEET

	9 months ended 30 September		31 December
Notes	2001	2000	2000
ASSETS			
Current assets	000 0(0		
Cash and balances with central banks	829,268	568,544	4,500
Time deposits and due from other banks	90,289,646	70,300,000	81,333,45
Liquid financial investments	6,229,770	-	
Receivables and prepayments	4,077,108	3,595,677	3,241,19
Work in progress	737,892	250,000	366,16
Total current assets	102,163,684	74,714,221	84,945,31
Non-current assets			
Property, plant and equipment 7	11,198,099	2,424,826	5,036,97
Other non current assets	980,017	162,650	199,92
Deferred tax assets, net	1,969,338	747,537	1,188,94
Deterred tax assets, net	1,707,556	777,557	1,100,740
Total non-current assets	14,147,454	3,335,013	6,425,83
Fotal assets	116,311,138	78,049,234	91,371,15.
<b>LIABILITIES AND EQUITY</b> Current liabilities			
Due to bank's customers	40,913,194	_	
Trade and other payables	7,586,380	3,743,953	6,216,81
Deferred revenues	450,043	182,310	17,41
Deterred revenues		102,510	17,110
Total liabilities	48,949,617	3,926,263	6,234,23.
Minority interest	10,112,056	-	14,121,95
Equity 2&9			
Ordinary shares	13,670,240	13,500,000	13,500,00
Share premium and reserves	62,041,515	61,740 801	61,790,03
Less : treasury shares	(60,875)	01,710 001	01,790,05
Translation differences	(1,096)		(4,571
Accumulated losses	(1,000) (18,400,319)	(1,117,830)	(4,270,491
Accumulated losses	(18,400,319)	(1,117,030)	(4,270,491
Total equity	57,249,465	74,122,971	71,014,97
Fotal liabilities and equity	116,311,138	78,049,234	91,371,15.

# CONSOLIDATED INTERIM STATEMENT OF OPERATIONS

		9 months ended	l 30 September
	Notes	2001	2000
Operating revenues	3 & 4	9,315,323	11,302,983
Operating Expenses			
Payroll and related expenses		14,300,760	7,029,264
Production expenses		2,892,347	1,588,765
Marketing expenses		4,098,721	1,138,534
Administration and other operating expenses		4,300,266	1,655,912
Net operating expenses relating to discontinued operations	4	2,151,299	100,000
Total operating expenses	5	27,743,393	11,512,475
Operating loss / profit before depreciation		(18,428,070)	(209,492)
Depreciation and amortisation		(1,887,734)	(536,450)
Loss from operating activities	4	(20,315,804)	(745,942)
Financial income, net		1,433,632	641,247
Loss before tax		(18,882,172)	(104,695)
Income tax credit, net		742,450	136,432
Profit / (Loss) after tax before minority interest		(18,139,722)	31,737
Minority interest		4,009,894	-
Net profit / (loss)		(14,129,828)	31,737
Earning / (Loss) per share	6		
Basic		(10.43)	0.04
Diluted		NA	0.04

# CONSOLIDATED INTERIM CONDENSED CASH FLOW STATEMENT

	9 months ended 30 September	
Note	2001	2000
Note	2001	2000
Net cash provided by operating activities	24,419,311	125,180
Investing activities		
Purchase of property plant and equipment	(8,038,270)	(1,947,475)
Other non current assets	(795,914)	(162,650)
Financing activities		
Capital increase, net	425,600	70,591,648
Increase in cash and cash equivalents	16,010,727	68,606,703
Movements in cash and cash equivalents		
At 1 January	81,337,957	2,261,841
Increase	16,010,727	68,606,703
At 30 September	97,348,684	70,868,544
Cash and cash equivalents		
Cash and balances with central banks	829,268	5,000
Time deposits & due from other banks	90,289,646	70,863,544
Liquid financial investments	6,229,770	-
Cash and cash equivalents	97,348,684	70,868,544

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#### 1. Accounting policies

These consolidated interim financial statements are prepared in accordance with IAS 34 Interim Financial Reporting. The accounting policies used in the preparation of the interim consolidated financial statements are considered with those used in the annual financial statements for the years ended 31 December 2000 and 1999.

As a result of the start of the commercial operation of Swissquote Bank on 25 May 2001, the information included in the interim financial statements have been completed in order to reflect material presentation and disclosure requirements in accordance with IAS 30 and 39.

Costs that incur unevenly during the financial year are anticipated or deferred in the interim report only if it would be also appropriate to anticipate or defer such costs at the end of the financial year.

These consolidated interim financial statements should be read in conjunction with the 2000 annual consolidated financial statements.

2. Statement of Changes in Equity

	Share Sh Capital	are Premium & Reserves	n Treasury Shares	Accumulated Losses	Transla Differe	
At 1 January 2000	2,276,370	321,834	-	(1,186,293)	-	1,411,911
Impact of conversion of convertible loans:						
- Ordinary shares	136,580	-	-	-	-	136,580
- Share premium - Reversal of fair	-	1,863,420	-	-	-	1,863,420
valuing impact	-	(273,197)	-	36,726	-	(236,471)
IPO and related preliminary capital increases net of IPO costs and deferred taxes Net profit	11,087,050	59,828,744 -	-	- 31,737	-	70,915,794 31,737
At 30 Sept. 2000	13,500,000	61,740,801	-	(1,117,830)	-	74,122,971
At 1 January 2001	13,500,000	61,790,034	-	(4,270,491)	(4,571)	71,014,972
Capital increase resultin from options exercised by employees, net	g 170,240	251,481	_	-	_	421,721
Treasury shares	-	-	(60,875)	-	-	(60,875)
Translation difference	-	-	_	-	3,475	3,475
Net loss	-	-	-	(14,129,828)	-	(14,129,828)
At 30 Sept. 2001	13,670,240	62,041,515	(60,875)	(18,400,319)	(1,096)	57,249,465

## 3. Operating income

	9 months ended 30 September		
	2001	2000	
Swissquote Bank revenues			
Fee and commission income Fee and commission expenses	860,077 (140,849)	-	
Net fee and commission income	719,228	-	
Interest income Interest expense	454,937 (129,167)	-	
Net interest income	325,770		
Sub-total	1,044,998	-	
Other Swissquote Group revenues Web intelligence Retrocessions income Advertising	3,723,855 2,700,444 1,846,026	4,797,320 4,237,877 2,267,780	
Sub-total	8,270,325	11,302,983	
Total	9,315,323	11,302,983	

#### 4. Segment Information \_\_\_\_\_

	Web Intelligence	Online Financial services	Intra-segment Elimination	Total
9 months ended 30 Septembe	er 2000			
Revenues	4,797,320	6,505,663	-	11,302,983
Segment result Unallocated costs	708,848	529,976	-	1,238,824 (1,984,766)
Loss from operating activities				(745,942)
9 months ended 30 September Revenues - third parties - intra-segment	3,723,855 5,072,368	5,591,468 -	- (5,072,368)	9,315,323
Total revenues	8,796,223	5,591,468	(5,072,368)	9,315,323
Segment result Unallocated costs	673,615	(17,477,152) -	-	(16,803,537) (3,512,267)
Loss from operating activities				(20,315,804)

#### 5. Total Operating Expenses

······································	9 months ended 30 September	
	2001	2000
Total operating expenses relating to:		
- services generating revenues	20,802,094	11,262,475
- services at development stage:		
- Swisquote Trade	-	150,000
- Swissquote Bank	4,790,000	-
Discontinued operations (Swissquote France SAS *1)	2,151,299	100,000
Total Operating expenses	27,743,393	11,512,475

\*1: includes a CHF 0.8 mio restructuring charges relating to the estimated cost of the discontinued operations in France.

#### 6. Earnings per share

Basic earnings per share is calculated by dividing the net profit / (loss) attributable to shareholders by the weighted average number of ordinary shares in issue during the period. Diluted earnings per share is disclosed only when it does not result into anti-dilution.

### 7. Property, plant and equipment and \_

capital expenditure and committments

	IT Systems	Others	Total
ROPERTY, PLANT AND EQUIPMEN	T		
months ended 30 September 2000			
Opening net book amount (1.1.2000)	747,840	265,961	1,013,801
Additions	1,600,916	346,559	1,947,475
Depreciation	(459,543)	(76,907)	(536,450)
Closing net book amount (30.9.2001)	1,889,213	535,613	2,424,826
months ended 30 September 2001			
Opening net book amount (1.1.2001)	2,886,981	2,149,990	5,036,971
Additions	7,477,530	560,740	8,038,270
Depreciation	(1,450,229)	(426,913)	(1,877,142)
Closing net book amount (30.9.2001)	8,914,282	2,283,817	11,198,099
APITAL COMMITMENTS			
At 30 September 2000			1,500,000
At 30 September 2001			200,000

The Property plant and equipment of Swissquote Bank started to be depreciated as from the date the bank started its commercial operations at the end of May 2001. The software of the bank is depreciated over 5 years following the straight line method. IT systems include CHF 1.9 mio of owned cost capitalised in 2001 in connection with the realisation of Swissquote Bank's IT systems.

## 8. Borrowings \_\_\_\_

	9 months ende	d 30 September
	2001	2000
Fair value of Convertible loans at 1 January Interest paid Interest accrued	None	1,687,827 (15,000) 50,000
Effect of conversion on equity (excl. Impact of deferred taxes)		277,173
Conversion during March 2000 into :		2,000,000
Ordinary share capital		(136,580)
Share premium (excl. share issue costs)		(1,863,420)
At 30 September		

## 9. Share Capital

	Ordinary Shares Issued	For Convertible Loans	For Stock Option Plan	Authorized Share Capital	Issued and
At 1 January 2000	227,637	13,658	45,527	-	286,822
Conversion of convertible loans	13,658	(13,658)	-	-	-
Increase resulting from the IPO and related preliminary capital increases Net increase of the number	1,108,705	_	_	50,000	1,158,705
of shares available for the Stock Option Plan	-	-	74,473	-	74,473
At 30 September 2000	1,350,000	-	120,000	50,000	1,520,000
At 1 January 2001	1,350,000	-	120,000	50,000	1,520,000
Exercise of employee's Stock options	17,024	-	(17,024)	-	-
At 30 September 2001	1,367,024	_	102,976	50,000	1,520,000

ALL AMOUNTS IN SWISS FRANCS

#### Information on Stock Options

	Number of shares corresponding to Options			
At 1 January 2001				
Options granted, neither lapsed				
nor exercised		42,630		
Movement in period:				
- New Grants		24,992		
- Options Lapsed		(5,796)		
- Options Exercised		(17,024)		
At 30 September 2001		44,802		
Analysed as :				
First allocation		11,000		
Second allocation		9,966		
Third allocation		23,836		
Total		44,802		
Number of conditional Shares available at 30 September 2001				
for the conversion of the options		102,976		

The exercise period of the options granted under the first allocation is extended to 29 November 2001.

#### 10. Swissquote Bank

Swissquote Bank was formed on 24 November 2000. Its shareholders are Swissquote Group Holding Ltd (51%) and Rüd Blass & Cie AG (49%). Rüd Blass is a 100% subsidiary of Zurich Financial Services.

Swissquote Bank is a bank construed under Swiss Law and is submitted to Swiss regulatory authority represented by the Federal Banking Commission.

The purpose of Swissquote Bank is to offer to the public services that enable investors to independently manage their trading and saving needs via the Internet.

Services offered are as follows:

- Trading on securities listed on SWX
- Trading on securities listed on virt-x (some 400 European blue-chips listed in Euro and Swiss Franc)
- Trading on securities listed on the US equity markets (NYSE / NASDAQ / AMEX)
- Foreign exchange spot transactions in US Dollar, Euro and Swiss Franc
- Distribution of investment funds managed by reputable fund managers (Fund Shop)

From the date of its formation until 24 May 2001, the operations of the bank consisted in setting-up its organisation and developing its IT infrastructure and no deposits were accepted from customers.

The commercial operations of Swissquote Bank started on 25 May 2001. Swissquote Bank's first priority was to allow customers who had a relationship with Rüd Blass & Cie AG / Swissquote Trade Ltd and with BB-trade, an online service of Bank am Bellevue, to transfer their accounts to Swissquote Bank. The transfer of accounts requires customers to complete and sign the opening of account documents. Allowing for the time to complete this process, the first transfers of accounts were realised in the third week of June. Rüd Blass and Swissquote Trade will discontinue their online trading service on 30 November 2001 and customers have been invited to transfer their accounts to Swissquote Bank.

Total assets deposited by Swissquote Bank customers amounted to CHF 188 mio at 30 September 2001, of which CHF 40.9 mio in cash.

Being a majority owned subsidiary of Swissquote Group Holding Ltd, Swissquote Bank is consolidated in the consolidated financial statements (segment Online Financial Services) of Swissquote Group Holding Ltd and its subsidiaries, which are prepared in accordance to International Accounting Standards. The Swiss Banking Law and related ordinances require banks to prepare their financial statements in accordance with the principles defined in the Federal Law on Banks and Savings Banks and the Implementing Ordinance on Banks and Savings Banks. As a matter of information, the interim non-audited balance sheet of Swissquote Bank at 30 September 2001 prepared in accordance with the legal requirements referred to in this paragraph is presented here after.

ASSETS		LIABILITIES AND EQUIT	Y
<b>Current assets</b> Cash and balances with central bank Due from other banks Liquid financial investments Other short term assets	49,029,243 6,229,770 1,066,087	<b>Current liabilities</b> Due to customers Trade and accounts payable - Third parties - Group companies	40,913,194 2,766,063 7,011,075
	57,150,539		50,690,332
Non current assets		Equity (*2)	
Property, Plant and Equipments, net	12,526,040	Share-capital	20,000,000
Funding and start-up costs (*1)	4,814,861	Share premium	10,000,000
Other non current assets	951,144	Accumulated loss (*1)	(5,247,748)
-			
	18,292,045		24,752,252
Total	75,442,584	Total	75,442,584

#### Swissquote Bank: Balance sheet at 30 September 2001

#### **Additional Information**

- \*1 :The first fiscal year will cover the period from the date of formation until 31 December 2001. As a result no fiscal year-end was closed on 31 December 2000 and the accumulated loss stated in the above interim balance sheet consists of the losses for the period from the date of formation until 30 September 2001.All start-up costs and financial revenues were capitalised from the date of formation until the date of start of commercial operations.
- \*2 : Subsequent event : at an extraordinary shareholders' meeting held on 13 November 2001, Swissquote Bank's shareholders resolved to contribute additional CHF 10 mio to Swissquote Bank of which CHF 5 mio in the form of an increase of the share-capital and CHF 5 mio in the form of share premium. The funds will be contributed no later than 30 November 2001. The respective interests of the shareholders (Swissquote Group Holding Ltd 51%; Rüd Blass & Cie AG 49%) in Swissquote Bank remain unchanged.
- \*3 : Loans to customers : none
- \*4 : Off balance sheet items : none